

Sales & Service Representative

Location: Thessaloniki/Northern Greece

EcoTreat Industrial Solutions has an opening for a Sales & Service Representative in our Water Treatment Department. The Sales & Service Representative will be primarily responsible for developing business opportunities to new accounts, supporting and maintaining existing accounts, and complete the project management and start-up phase of business as required.

Other Responsibilities include:

- Chemical program management, program development/recommendations, problem solving and troubleshooting, engineering, interfacing with customers (field personnel up to the top management level).
- Day to day management of client relationships, including site visits to review, evaluate and monitor chemical programs and relevant equipment performance.
- Development and management of business within key target areas.

The minimum qualifications the candidate needs to have include:

- Bachelor's degree in fields relevant to chemical/mechanical/industrial engineering or chemistry.
- Fluency in English (spoken and written).
- Computer skills including excellent use of Microsoft Office (Word, Excel, PowerPoint, Outlook).

The ideal candidate will also have:

- Previous experience working with water treatment and process improvement utilizing chemical solutions as an engineer or engineer with additional sales experience.
- Working experience in an industrial environment.
- Experience and good understanding of industrial process operations in different applications.
- Excellent sales, service and leadership orientation.
- Master's degree in fields relevant to Business/Finance/Economics.

What We Offer:

- Competitive salaries and benefits.
- Opportunities for professional growth and development.
- An environment of openness that fosters the development of world-class products and services.

Who We Are:

EcoTreat Industrial Solutions has been established in 2014 and operates in the field of water treatment chemicals and process improvement. Our shareholders & employees have significant experience in this field working for multinational companies. We create value for our customers by developing and implementing innovative, differentiated solutions that are financially, technically, and environmentally sustainable. We derive great satisfaction from delivering results in a way that is rooted in integrity and defined by an absolute commitment to our customers, communities and each other. We rely on the diversity of our workforce to drive our growth and success.

Join Our Team!

Through our sales, service and marketing team, all technically highly trained professionals, we serve mainly the big industry in Greece and a few more customers in Morocco, Bulgaria, Albania, Northern Macedonia and Kosovo. We are looking for employees who can operate independently and as part of a team that builds business relationships through discipline, dedication and commitment. EcoTreat is committed to equal opportunities and welcomes applications from all sections of the community.

Please send your CV, in English only, to eatsalos@ecotreat.gr